

Getting involved: Making it easier to make submissions



Outline of the workshop

- Discussion your needs and questions
- How Select Committees (and local government committees) work
- Your 'point of difference' why policy needs you
- Planning to make a submission
- Tips for writing good submissions
- 15-minute plan to prepare
- Getting them to listen to you

How the submissions process works





Government Select Committee process

- Once a Bill has had its 'first reading', Select Committees call for submissions
- You usually have 3-8 weeks to prepare a submission
- They almost always hold public hearings if you're not in Wellington you can 'appear' by teleconference
- Once hearings are over, the Committee develops a report
- The report is 'tabled' in Parliament and is made public
- Government may make changes to its Bill or to policy





Making a Select Committee submission

	ow. They will be used by the committee staff for purposes relating to contacting those who have asked to appear before the committee.
Contact name*	Position/Title
Email*	Organisation
Phone (day)*	Phone (alternative)
Region *	
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Wellington ▼	
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Your 'point of difference': why should they listen to you?





Why does healthy policy need you?

- Skills and qualifications you are a specialist
- Real life experience the reality check
- Understanding of public/population health
- Credibility with the people/groups you work with
- Experience in juggling sectors
- And



What's your 'point of difference'?

- "My organisation has a large national membership"
- "We've run a very successful programme on ..."
- "We're the longest established Māori health provider in our rohe"
- "I've published research on this topic"
- "I work with clients/communities with this problem this every day"



Practical: What's your 'point of difference'?

- Working in a group, for each person, come up with a quick statement of your point of difference
- Questions that may help you:
 - What skills, knowledge and experience do you bring?
 - What gives you credibility and respect with the groups/communities you work with?
 - What do you know more about than your CEO, Council or MP?
 - What special qualities do you need to do your job?
- You have five minutes



What does ANA see as its point of difference?

"Being a highly respected, responsive voice

... informed by knowledge-based research, development and 'best practice'

... related to nutrition and physical activity"



Why knowing your 'point of difference matters

- Helps you focus when writing submissions focus on your area of expertise
- Helps you go into presentations with confidence you have something special to offer
- Helps get the attention of policy-makers
- Gives them confidence about what you have to say

Making good submissions when you've got lots else to do





Making good submissions when you're busy

1. Plan before you start

2. Be focused

- Read the proposals, terms of reference or questions really well – and stick to them
- Keep your submission concise
- Use frameworks such as values/principles to focus your thinking and writing
- 3. Plan how to present your submission



The ten-minute plan

Get some people in a room with a whiteboard or a piece of paper to discuss:

- Is this important to us? Why?
- When does it need to be done by?
- What resources do we have information, people, ideas, time?
- What are the Terms of Reference or the questions we need to answer?
- So what are the main steps we're going to take?
- By when?
- Who's going to do what?



Practical: the ten-minute plan

- Your group's just found that the Ministry of Health is consulting on proposals to reduce GST on fruit – but the deadline is in two weeks
- Work through the ten-minute plan worksheet
- Get someone to record your discussions on a worksheet
- You have ten minutes!



Organising your submission

- Read the Bill, terms of reference or inquiry questions – and try to organise your submission around them
- Look for frameworks you can use
 - Your organisation's values
 - Professional values or principles
- Use an agreed process such as our '7-point' approach



7-step process

- Decide why you want to get involved
- 2. Analyse the problem or opportunity
- 3. Find the information you'll need
- 4. Agree on values/principles to guide decision-making
- 5. Consider the possible options
- 6. Using values or principles, decide on the best positions or options
- 7. Plan how to present your position



Using the Whare Tapa Whā framework: Should we support tax on sugary drinks?

Tinana	Whānau
Would it improve physical health?	Would it improve whanau/community wellbeing?
What does evidence say eg trials?	Free up family money for other things
Would make sugary drinks less visible to	Benefit to all whānau – wouldn't be good for
kids and adults - fewer 'triggers' to encourage impulse buying	one member but bad for another
	Health benefits to one person would benefit
Issues to think about:	all whānau
How might the industry try to get round it?	
What would replace current products?	Issues to think about:
Is the benefit significant – enough to	Would other products be more expensive –
outweigh 'choice' etc	how could that argument be counteracted?



Making really good submissions

- 1. Keep it relevant stick to the terms of reference or questions
- 2. Keep it concise try for three to five points
- Don't worry if you're not a great writer write one page and focus on your oral presentation
- Keep your point of difference in mind
- 5. Be positive when you can be
- 6. Offer solutions and explain why
- 7. Be honest about what you don't know
- 8. Illustrate the submission true stories, pictures, photos
- 9. Don't forget to say if you want to do an oral presentation!

Presenting your submission

- 1. Plan to present
- 2. Get their interest





Presenting

- Plan for a seven-minute presentation
- Ask for support
- It's okay to be nervous
- Go early
- Don't read your submission
- Keep it short and allow lots of time for questions
- Introduce yourself and explain why they should listen to you
- Anticipate questions and prepare answers
- Be prepared for media interest



Get ready to present – the 15 minute plan

- What are the three key points we want to make in our seven minutes?
- What messages could we use?
- Why should they listen to us?
- Who could help us present?
- What questions are we likely to be asked?
- What information will we need to take to help answer questions?



Practical: three key points

- Your group's going to present to the Health Select Committee on why the government should have a national 'Healthy Food' plan
- Look at the '15 minute plan' worksheet
- What are three key points you could make in your five minutes?
- You have five minutes!



How do you get the committee to pay attention?

Get them to sit up and listen: The four-point introduction





Three messages to take away

- 1. Submissions aren't just for 'experts' you are experts in your own work and communities
- 2. Submissions take time, but you can do something in a short time
- 3. Plan and prepare use the tools available